

**FO-99-20**

Roll No.....

**Annual Examination, 2020**

**B.C.A. Part II (Old Course)**

**BCA-206(A)**

**(Principle of Management)**

**Time : 3 Hours ]**

**[ MAXIMUM MARKS : 50**

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**Note :** *Attempt all the **five** questions. All questions carry equal marks.*

**Unit-I**

1. (a) What is Management ? How is it different from administration ? Explain the managerial skills.
- (b) Discuss the Hawthorne studies and its implication on management.

**Unit-II**

2. (a) What is strategy ? How is it different from Plan ? Explain the levels of strategy.
- (b) What is Planning ? Explain the characteristics effective planning.

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**Unit-III**

3. (a) What is centralisation ? Explain the difference between centralisation and decentralisation.
- (b) What is Selection ? Explain the steps of selection process.

**Unit-IV**

4. (a) Explain the concept of Motivation. Discuss need achievement theory of motivation.
- (b) What is supervision ? Explain the characteristics of effective supervision.

**Unit-V**

5. (a) What is control ? Explain the process of control.
- (b) Explain the process of decision making.

